



January Newsletter

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January 9 - Membership Lunch at new location



Register now to attend our next Membership Luncheon on Wednesday, January 9 (11:30 to 1:30) at the Dupont Country Club. We will hear from Rob Buccini and Mike Hare of The Buccini/Pollin Group about the development of the Delaware Blue Coats / 76ers Fieldhouse complex.

Regiser online - click [here](#)
www.circdelaware.org/meetings/nextMeeting.cfm

New Location for Lunch and Cont. Ed.



Dupont Country Club
1001 Rockland Road
Wilmington, DE 19803

Cont. Education begins January 9

Register for classes offered during these five days (2 classes per day) in 2019:

January 9 (Wed) - Don't miss this
AM class: PA Agency/Mandatory, MD Agency-Commercial, NJ Agency/Core
PM class is DE Mod.7 and MD Agency-Residential

February 13 (Wed)

March 13 (Wed)

April 9 (Tues)

May 8 (Wed)

Click to [DOWNLOAD](#) Full 2019 Continuing Education Schedule.

Classes are offered on the same day as our regularly membership lunch meetings (Wednesdays, except for April 9 which is a Tuesday)

Follow the link below to see accreditation detils and to register for classes.

www.circdelaware.org/education/schedule.cfm

Membership Renewal Due - New Billing Process

As of January 1, membership renewal for CY 2019 are due in the full amount of \$80.

We had a record number of 196 individual members take advantage of the discount offered by renewing online or mailing their check by December 31st. And possibly we'll find more arriving by mail today. Thank you.

Invoicing by email will now begin in earnest for all members for whom a renewal payment has not been received. You can continue to renew online through January and February. After that your membership will have lapsed and you cannot access the online Membership Renewal portal.

Forgot Password? Note that a new feature has been added to the login page. If you can't remember your user name, however, you'll still need to contact Janet.

New Billing Arrangement

Many of the invoices now going out are being created by our bookkeeper, Kira, who works for Breakwater Accounting, a firm with whom CIRC has contracted. If you have any questions about an invoice, you can contact either of us/or both (but do not Reply to the invoice received. It comes from quickbooks-email@intuit.com

Janet - Janet@circdelaware.org

Kira - kira@breakwatercorp.com

Welcome New Members



At our December holiday luncheon, Jim Manna, membership chairman (shown 2nd to left) was happy to announce three new members. Please welcome them:

Susanne Howarth - Elegantly Set in Stone
([Email](#) / [Website](#))

Erin O'Connor - Sobieski / Linc Services
([Email](#) / [Website](#))

Gene Grady - Envirosure, Inc.
([Email](#) / [Website](#))

FYI - Prospective new members begin the process by applying for membership on our website's MEMBERSHIP/Registration Form, then attending a Meet & Greet at a lunch meeting. The membership committee meets to approve memberships on a regular basis.

Weighing In on Holiday Charitable Giving

Thank you for your generous giving this year. At our holiday lunch, the Food Bank of Delaware donations weighed in our donations at 359 pounds of food to help stock their pantry.

The Boys and Girls Clubs of Delaware walked away with \$600 from your Raffle ticket purchases toto go. help fund their initiatives of helping children to have a safe place

The Delaware Kids Fund used the \$3,200 donation from our CIRC golf outing to help stock the new Richey Elementary School food pantry and for Operation Warm Newport which was able to purchase 1,800 coats for children in the greater Wilmington area through Operation Warm Coats. Several CIRC members were present to help each of the 400 students at Warner Elementary School select a coat to their liking.

Calendar of Upcoming CIRC Events

You can always access information & registration for our **MEETINGS/EVENTS** online using the Dropdown menu for: [Next Meeting](#) or [Upcoming Meetings](#).

January 9 (Wednesday)

- 8:30 - Continuing Education - AM: Agency - PA Mandatory/MD-Comm./NJ Core
- 11:30 - Membership Luncheon - Rob Buccini / 76ers Fieldhouse
- 1:30 Continuing Education - PM: Agency DE Mod. 7/MD-Res.

February 13 (Wednesday)

8:30 - Continuing Education - AM: FairHousing, Agency, Ethics - DE Mod. 1/MD
FairHousing/PA/NJ
11:30 - Membership Luncheon - David Hanson, Fulton Financial - Economic Forecast
?1:30 Continuing Education - PM: Investment Fundamental- DE Mod. 6/MD/PA/NJ

March 13 (Wednesday)

8:30 - Continuing Education
11:30 - Membership Luncheon
?1:30 Continuing Education

April 9 (Tuesday)

8:30 - Continuing Education
11:30 - Membership Luncheon
?1:30 Continuing Education

May 8 (Wednesday)

8:30 - Continuing Education
11:30 - Membership Luncheon
?1:30 Continuing Education

June 24 (Monday)

Golf Outing - Hartefeld National