



CIRC May News, Events + More

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- **POSTPONED: GOLF OUTING:** June 29 - Hartefeld National Golf Club (will advise of new date in the future)
- **Event Presentation: I-95 Corridor Update** - see DelDOT presentation with Secretary Jennifer Cohan
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We will keep you posted as things progress during these rapidly changing time.
Thank you for your understanding. Stay healthy and safe!

President's Message



**Commercial-Industrial
Realty Council**

In the midst of the COVID-19 crisis the CIRC Board is keenly aware of how this is impacting our Delaware business community.

While we alter the way we live and work to protect ourselves, our families, our friends, and our businesses, we all need to remember, we are stronger together, even if “together” for a while means just connecting online or on the phone.

When this is all over, we WILL be back! Keep an eye out for updates on our events, which will be rescheduled once things return to normal. In the meantime, be safe everyone and remember we are all in this TOGETHER!

Robert Stenta, CIRC President



“Alone we can do so little... together we can do so much!”

www.circdelaware.org

CIRC Schedule of Events

- May 13 (Wed.) - CANCELLED - Annual Meeting & Membership Luncheon
- May 13 (Wed.) - CANCELLED - Continuing Education (Delaware Modules 1 & 7)
 - Class payments will be refunded.
 - Online classes are suggested to complete current needs ([The CE Shop](#) or other similar service)
- June 9 (Tue.) - CANCELLATION OF 'SAVE THE DATE'

- Due to the uncertainty surrounding the COVID-19 pandemic, no events will be held on this date.
- June 29 (Mon.) - GOLF OUTING POSTPONED at Hartefeld National
 - Due to the uncertainty surrounding the phased-in recovery and business openings, we will be discussing an alternate date to reschedule the event. Stay tuned.
- Summer Virtual Happy Hour (?)
 - We will look into this and other opportunities to stay in touch!
- September 9 (Wed.) - Membership Luncheon & Continuing Education Classes
- October 14 (Wed.) - Membership Luncheon & Continuing Education Classes
- November 11 (Wed.) - Joint Dinner Holiday Mixer
- December 9(Wed.) - Holiday Networking Luncheon

Delaware Real Estate License Renewal - April 30

License renewal was due today, April 30, 2020 (some people experienced system problems... so keep trying)

The Division of Professional Regulations posted a [letter](#) on their website regarding their position on license renewals and whether you have completed continuing education or not.

Essentially, the letter states that licensees must renew licenses on schedule using the online system. The online renewal requires the licensee to fill in the attestation page as to whether you were able to complete your continuing education in time. **If you DID NOT complete the continuing education, you will be given an additional 60 days to complete your continuing education from the date the Governor ends the state of emergency.**

Online CE Classes suggested:

If you need Delaware Modules 1, 7 or others, we recommend that you take this time to complete your CE online, since we are unsure when we will be permitted to hold in person classes during this renewal cycle.

You can go to **Frederick Academy of Real Estate's [The CE Shop](#)** at frederickacademy.theceshop.com and check for the modules you may still need.

Pennsylvania Real Estate License Renewal

The Pennsylvania Real Estate Commission has extended their license renewal deadline from May 31 to August 29, 2020.

Pennsylvania Department of State / [Pennsylvania Real Estate Commission](#):

Under the State Real Estate Commission, renewal deadlines for all license types will be extended from May 31, 2020, to Aug. 29, 2020. The CE renewal cycle has also been extended to August 29, 2020. You must complete 14 hours of CE, including the required mandatory topics if applicable, between June 1, 2018 and August 29, 2020 in order to meet the requirements.

The next CE cycle will begin August 30, 2020 and extend to May 31, 2022.

Maryland Real Estate License Renewal

The State of Maryland, whose real estate licenses renew on your individual license anniversary, has taken a different approach and is just giving one month extensions if your license renewal falls in a month where the state of emergency is in effect.

I-95 Corridor Update by Sec. Jennifer Cohan

Bob Beichner, Director of Economic Development and Business Incubation for the New Castle County Chamber, has shared the [slide presentation](#) from the Economic Development Council's April 28, 2020 EDC meeting. This informative discussion regarding the impending changes to the I-95 corridor, presented by Delaware Secretary of Transportation Jennifer Cohan.

Presentation: http://www.circdelaware.org/userFiles/presentation_4-28-2020_DelDOT-NCCCCEDC.pdf

As a local organization, CIRC has a seat at the Economic Development Council table. If your company is interested in being an active part of this vibrant, economic development group, contact Bob for information on how to join.

Bob Beichner
Director of Economic Development and Business Incubation
for the New Castle County Chamber of Commerce
New Castle County Chamber of Commerce
920 Justison Street
Wilmington, DE 19801
Beichnerb@NCCCC.com
302-294-2056

See other recent presentations on our website at: [INFO/Newsletter Archives/Presentations](#):

[PORT OF WILMINGTON](#) - www.circdelaware.org/userFiles/Presentation_3-11-20_Gulftainer-Port.pdf

[CIRC PRESIDENTS' TRIBUTE - www.circdelaware.org/userFiles/Presentation_CIRCpresidentsTribute_021220.pdf](#)

Event Photos & Social Media

Thanks to our Photo Sponsor, Joe Allen of Sonitrol Security of the Delaware Valley, Pat Forester, and Anthony Santoro of DiamondState Photography, we have a history and archives of great event photos.

If you haven't been receiving the Sonitrol Security email that Pat Forester sends out with our monthly event photos, you can add your name to the list by emailing your request to: pforester3@comcast.net.

March 11, 2020 Lunch Photos - sonitrolde.com/commercial-industrial-realty-council-hosts-march-luncheon/

Feb. 12, 2020 Lunch Photos - sonitrolde.com/commercial-industrial-realty-council-hosts-february-luncheon/

Jan. 8, 2020 Lunch Photos - sonitrolde.com/commercial-industrial-realty-council-launches-2020-programs/

Find us on Facebook: @circDelaware / circ - commercial industrial realty council

Delaware Business Time - Real Estate Edition Partnership



We are pleased to announce that CIRC will partner with Today Media / Delaware Business Times in support their new Real Estate edition. Look for CIRC's monthly quarter page ads and consider placing one yourself at our

discount rate.

Contact Charlie Tomlinson to place advertising and to receive your CIRC discount (you will get the 12x rate for your ad... whether you are placing it 1x or 12x or more in a year)

Charlie Tomlinson
VP New Business Development
(302) 504-1335 x216
ctomlinson@todaymediainc.com

MidAtlantic Real Estate Journal Partnership



CIRC has a similar partnership with the MidAtlantic Real Estate Journal.

You can view the CIRC Page in every **mid-month print and online version** of the MARE Journal ([March 13 edition](#)). You can also for the CIRC discount for your ads when you contact Linda Christman:

Linda M. Christman
Owner/Publisher
Mid Atlantic Real Estate Journal
Phone: 781-740-2900, Cell: 617-842-1372
lchristman@marejournal.com

See our 3/13/20 CIRC Page at: <https://online.flippingbook.com/view/821993/20/>

or vist the digital edition at: www.marejournal.com